# THE STEADY TRADER

### The Steady Trader Summit 2023 San Diego, California

# RISK DISCLAIMER

Short term trading, options trading, and futures trading are extremely risky undertakings. They generally are not appropriate for someone with limited capital, little or no trading experience, and/ or a low tolerance for risk. Never execute a trade unless you can afford to and are prepared to lose your entire investment. All trading operations involve serious risks, and you can lose your entire investment.



## The Steady Trader San Diego Summit 2023

OUR SPEAKERS



**Serge Berger** 



**Brian Terry** 



## The Steady Trader San Diego Summit 2023



John Brunel



### **2023 SAN DIEGO SUMMIT AGENDA**

Friday	8am - 9am 9am - 12pm 12pm - 1pm 1pm - 4pm 6:45 pm 7:15pm	Breakfast Training Lunch with us Training Meet in Lobby to Walk to Dinner VIP Dinner
Saturday	8am - 9am 9am - 12pm 12pm - 1pm 1pm - 4pm 4pm - 5pm	Breakfast Training Lunch with us Training Cocktail Hour

## **Agenda - Friday Morning**

- Live Gap Trade
- Making Sense of the Macro Picture
- The Bucket System
- The Risk Number
- Technical Analysis
- Trend Following & Finding Trends (& Group Activity)



## **One Degree to Change**

Imagine you're in a room with a piece of ice. The ice is in front of you on the counter. The room is about 26 degrees... and you are freezing. You can see your breath in front of you.



### The Environment Changes...

The room starts to warm up. It's now 27 degrees. It's now 28 degrees. It's now 29 degrees. Then 30... The ice is intact. It hasn't changed at all...



### All It Takes Is One

- 31 degrees.
- No change.
- And then it happens.
- 32 degrees, and now the ice starts melting. Just like that.
- One degree difference unlocked a huge change.
- This is what *Progress* is really like.



## What's Your One Degree?

Is it patience? Is it fear? Is it greed? Is it uncertainty? Is it consistency? Is it discipline?

Let's run that again. With a show of hands.



### Let's warm up with a Gap Trade

### I don't always day trade.

### But when I do...

It's the gap

### What is 'The Gap?'

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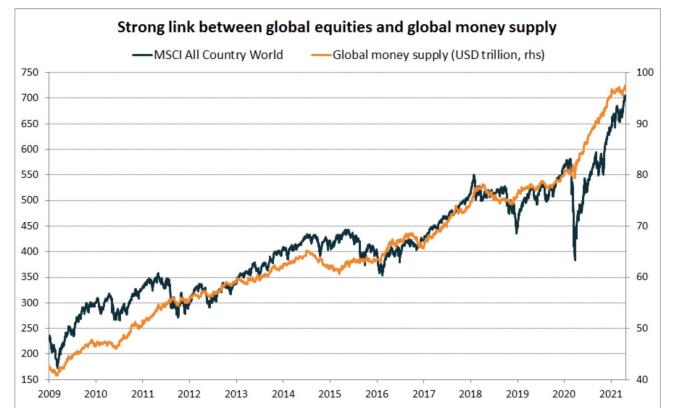
### The Macro Picture

How to determine where we are in the business and economic cycle.

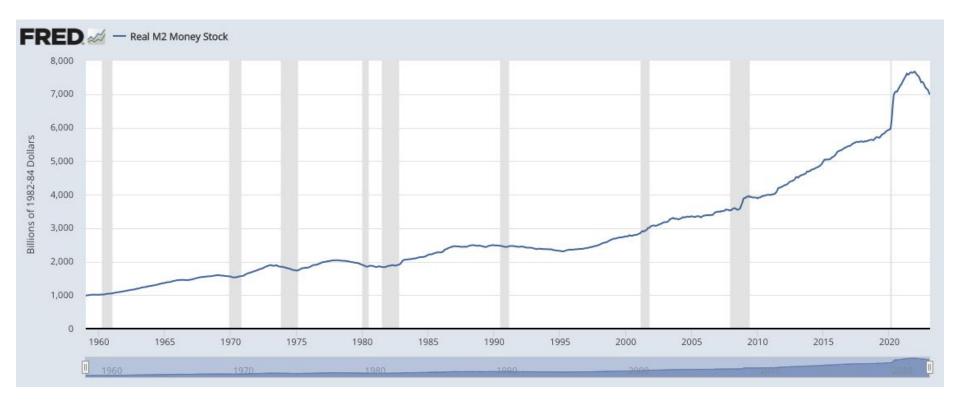
Which sectors/asset classes work in which part of 'the cycle'



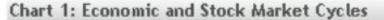
## **Money Supply Drives Stocks**

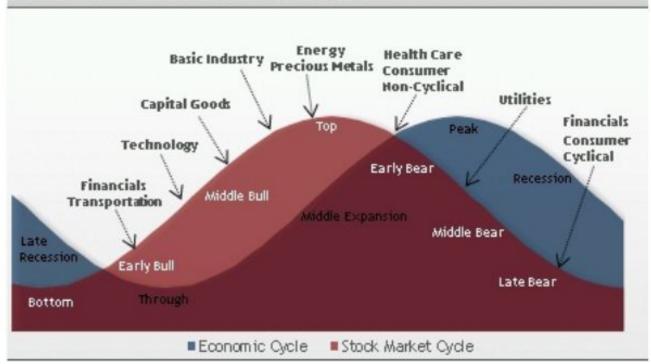


### **Money Supply Drives Stocks**



### **The Business Cycle**

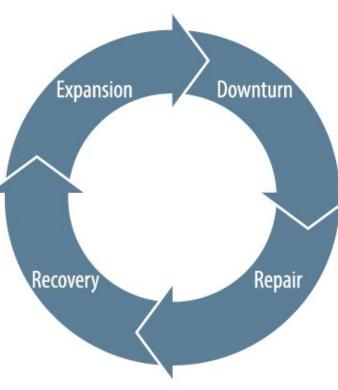




## The Credit Cycle

- Balance sheet releveraging
- Rising LBO, M&A, Capex
- Plentiful capital availability

- Rising free cash flow
- Increasing margins
- Falling leverage



- Funding pressure
- Failing asset prices
- Tightening lending standards

- Right sizing the business
- Rising equity issuance
- Focus on cutting costs

## **Do You Know The ISM Index?**

#### thesteadytrader published on TradingView.com, Apr 16, 2023 16:17 UTC



## **The ISM Is A Leading Indicator**

#### thesteadytrader published on TradingView.com, Apr 16, 2023 16:16 UTC



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### **Consumer Price Index (Inflation)** \*rate of change vs Breakeven Inflation (5y/5y)

%

8.00

7.50

6.50 6.00 5.50

5.00 4.50

4.00 3.50 3.00

2.00

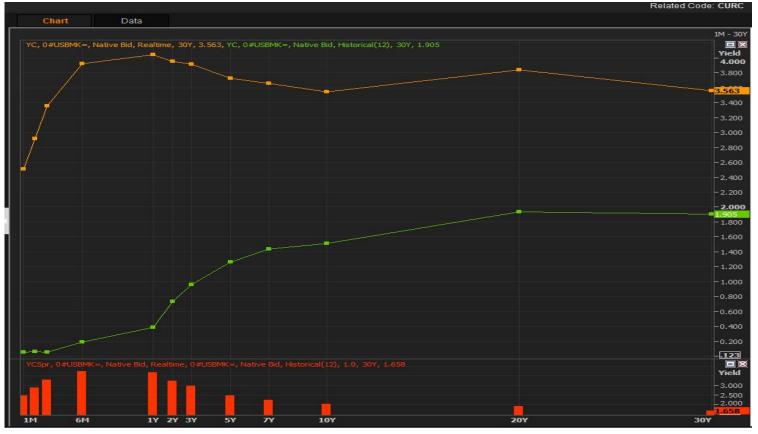
1.00

0.50

0.00

thesteadytrader published on TradingView.com, Apr 16, 2023 16:22 UTC United States Core CPI YoY, 1M, Bureau of Labour Statistics 5.10 -0.20 (-3.77%) T5YIE, FRED 2.4 -0.18 (-6.98%) 3.4 2.4 2 0.6 0.4 2018 2019 2020 2021 2022 2023 2024 Jun Jun

## **Yield Curve**



## **Small Caps vs Large Caps**

#### thesteadytrader published on TradingView.com, Apr 15, 2023 09:21 UTC-4





## **Regional Banks vs S&P 500**

thesteadytrader published on TradingView.com, Apr 15, 2023 09:58 UTC-4



## **High Yield Bonds vs Stocks**

thesteadytrader published on TradingView.com, Oct 15, 2022 22:09 UTC+2



## **High Yield Bonds vs Stocks**

thesteadytrader published on TradingView.com, Apr 16, 2023 12:26 UTC-4



## **Two Important Stocks: JPM & MAS**





### It's the Dollar...silly

thesteadytrader published on TradingView.com, Sep 28, 2022 11:09 UTC+2



**<sup>17</sup>** TradingView

### It's the Dollar...silly

thesteadytrader published on TradingView.com, Apr 16, 2023 12:48 UTC-4



### S&P 500 vs EUR / USD

thesteadytrader published on TradingView.com, Apr 16, 2023 12:51 UTC-4



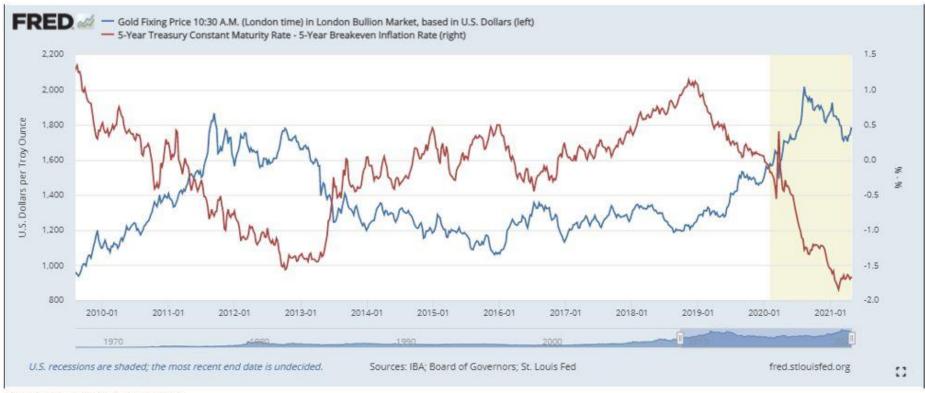
### **USD vs Stocks Inverse Correlation**

Key SUSD Correlations*		*Days = Trading Days
METRIC	15D	30D
SPX	-0.74	-0.81
BRENT Oil	-0.57	-0.39
CRB Index	-0.57	-0.55
GOLD	-0.70	-0.94

### **Dollar Index**

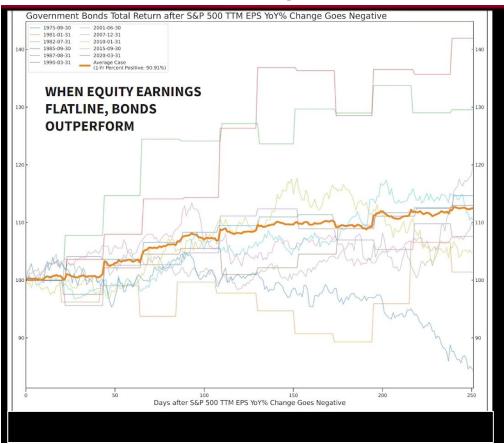


### Gold



Source: St Louis Federal Reserve

### When Bonds Outperform Stocks



## **Four Macro Environments**

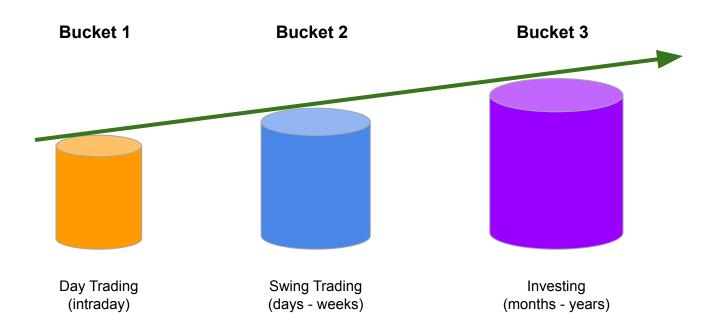
- Growth and inflation accelerating
  Long stocks, short fixed income
  - Long stocks, short fixed income
- Growth and inflation decelerating
  Short stocks, long fixed income
- Growth accelerating, inflation decelerating
  Long Stocks, short fixed income
- Growth decelerating, inflation accelerating
  Short stocks, long fixed income

## The Bucket System



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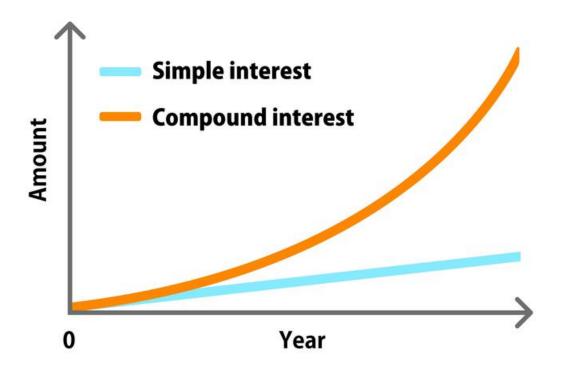




## **Benefits of the 3 Buckets**

- Diversification in time frame
- Reduced portfolio volatility, i.e. smoothen returns
- Gaining Perspective
- Compounding returns/interest

## **Benefits of the 3 Buckets**



#### How risk averse am I?

Will I be OK?

#### Let's find out.

#### Go to www.BlueMarlinAdvisor.com

## **Technical Analysis**



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## **Finding Trends**

#### (and respecting them)



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Microsoft Corp., 1W, NASDAQ 0296.33 H298.72 L289.52 C294.30 -5.57 (-1.86%)



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#### **Trend Following**

The practice of following/trading an asset (stock, bond, commodity, currency, etc) higher/lower along its primary trend.

A time-tested, low-stress strategy for any investor and trader looking to profit from major market trends.

#### Who is Trend Following for?

- Private Investors
- Retirees
- Hedge Funds
- Institutional Investors

#### **Trend Following works for:**

**Stocks ETFs Options Futures** Crypto **Bonds** 

#### 'The Trend is Your Friend until it Ends'

Trade with the Trend Stay the Trend until it Ends

But don't overstay your welcome



#### Do YOU tend to BUY HIGH and SELL LOW?



## Let's find some trends...

(using the Market Rover)



#### Agenda - Friday Afternoon

- Swing Trading
  - Finding the 'Trade of The Day' (Group Activity)
  - With the Trend & Counter-Trend
  - Profit Targets
  - Stops
  - $\circ$  Live Swing Trade



## Are You an Accredited Investor

- Net worth of at least \$1,000,000, excluding the value of one's primary residence
- Or have income at least \$200,000 each year for the last two years (or \$300,000 combined income if married)



#### Now that we have the trend...

### Let's talk 'Trade'



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#### The Confluence Zone

- Moving averages
  - Intermediate: 50, 100, 200 period (simple)
  - Short term: 8, 21 period (simple)
- Trend Lines
  - Drawing and using them correctly
- Retracements (Fibonacci)
- Consolidation phases
  - Stocks move sideways 70% of the time

#### **The Confluence Zone**

thesteadytrader published on TradingView.com, Oct 16, 2022 21:18 UTC+2



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#### With the Trend

- Support / Resistance
- Consolidation phases (pauses in the trend)
- Retracements
- Range extensions
- B2 Reversal Indicator
- Market Rover

#### **Counter-Trend**

- Momentum oversold / overbought
  - Moving Averages
- Trading Ranges
  - Upper / lower end of range
- Vertical X Pro Indicator

## Let's find some swing trades...

(using the Market Rover)



## **Profit Targets & Stops**



## **Group Activity**

#### (using the Market Rover)



## Live Swing Trade



# **VIP Dinner** Friday @ 7:15pm



#### 2025 San Diego Summit Adenda

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Saturday	8am - 9am 9am - 12pm 12pm - 1pm 1pm - 4pm	Breakfast Training Lunch with us Training

4pm - 5pm

Cocktail Hour